Asymmetric Information

Environmental Economics and Policy Instruments

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- A model of pollution with private information about abatement costs
- 2 Regulations: Price vs quantities
- Contract-based environmental regulation: a mechanism design approach

Model with unknown costs

- A polluter (firm) and a polluted agent (victim)
- e: emissions/pollution by the firm
- $C(e, \theta)$: cost of reducing emission to e (abatement costs)
- $\theta \in \{L, H\}$ random parameter with H > L
- $\operatorname{Prob}[\theta = L] = \nu$, $\operatorname{Prob}[\theta = H] = 1 \nu$ with $0 < \nu < 1$
- e^e_{θ} : laissez-faire emissions with $C(e^e_{\theta}, \theta) = 0$ for = L, H
- $C(e, \theta) > 0$, $C'(e, \theta) < 0$, $C''(e, \theta) \ge 0$, for every $e < e_{\theta}^{e}$
- Marginal abatement costs lower with L than H: −C'(e, L) < −C'(e, H) for every e ≤ e^e_L
- Linear marginal costs: $C'(e, heta) = heta(e^e e)$ for every $e < e^e_ heta$

Assumptions

- Damage D(e) with D(e) > 0, D'(e) > 0, D''(e) > 0 for every e > 0
- Linear marginal damage $D'(e) = k \times e$
- Risk-neutral agents (maximize expected payoff)
- \bullet Damage and cost function and distribution of θ are common knowledge
- \bullet Asymmetric information: θ is known only by the firm

Optimum under asymmetric information

Minimize *ex post* welfare for each "state of nature" $\theta \in \{L, H\}$

$$\min_{e} D(e) + C(e,\theta)$$

for $\theta = L, H$. Optimal pollution levels e_L^* and e_H^* contingent on the realization of θ such that:

$$D'(e_L^*) = -C'(e_L^*, L)$$

 $D'(e_H^*) = -C'(e_H^*, H)$

Marginal damage equals marginal abatement costs in each state of nature

Optimum implemented with **non-linear** tax $\tau(e) = D(e) - \text{ or } + K$ with K a constant Firm minimizes $D(e) + C(e, \theta) - K$ and therefore chooses e_{θ}^*

Emission standard

- Cap emissions to \bar{e}
- Firm chooses e_θ which minimizes C(e_θ, θ) subject to e_θ ≤ ē for θ = L, H
- Firm emits \bar{e} if costs are L or H
- Maximizes ex ante Welfare:

$$\min_{\bar{e}} E[C(\bar{e},\theta)] + D(\bar{e})$$

- FOC: D'(ē) = E[-C'(ē, θ)]
 Marginal damage equals expected marginal abatement costs
- Ex ante efficient emission level: $\bar{e} = e^*$ (if θ unknown)
- Under emissions if $\theta = L$ and over emissions if $\theta = H$

Emission fee

- Tax per unit of emissions τ
- Firm chooses e_{θ} that minimizes overall costs $C(e_{\theta}, \theta) + \tau e$
- First-order condition:

$$-C'(e_L^{\tau},L)=\tau=-C'(e_H^{\tau},H)$$

- Regulator minimizes $E[C(e_{\theta}^{\tau}, \theta) + D(e_{\theta}^{\tau})]$ with respect to τ subject to firm's reply function above
- FOC:

$$E\left[\left(C'(e_{ heta}^{ au}, heta)+D'(e_{ heta}^{ au})
ight)rac{de_{ heta}^{ au}}{d au}
ight]=0$$

• Since $de_{\theta}^{\tau}/d\tau = \theta$, solution:

$$E[D'(e^{ au}_{ heta})]=E[-C'(e^{ au}_{ heta}, heta)]=-C'(e^{ au}_{ heta}, heta)= au=D'(e^*)$$

• Under emissions if $\theta = L$ and over emissions if $\theta = H$

Price vs quantities

Theorem

Emissions standard preferred if marginal damages are more steeply sloped than marginal abatement costs; emission fees preferred otherwise.

- Due to Weitzman (1974)
- Rely on a linear approximation of marginal costs and damages
- Help to choose between emission fee or standard
- Examples: Quantity regulations are used for pollution problems with dramatic impacts if exceed a threshold (eg poisoning, irreversible damages, species extinction,...), Price regulation if "flat" marginal damage



Emissions e

First-best emissions





 e^*





Price dominates quantities



Quantities dominate price





Quantities dominate prices



From Baumol and Oates (1988), page 71 with

- Abatement $a = e^e e$
- Linear marginal abatement cost c'(a) = K + c × a + θ with K ≥ 0, c > 0 and θ distributed according to cumulative F, density f and E[θ] = 0
- Linear marginal benefit from abatement $B'(a) = \alpha \beta \times a$ with $\alpha > \beta > 0$

Extensions

- Hybrid policy: standard + tax + penalty
 Improvement because closer to the damage function
- Stock pollutant or resource (Weitzman, JEEM 2002)
- Multiple pollutants (Ambec and Coria, JEEM 2013)
 - Complementarity and substitutability among pollutants matters the same way than the slope of marginal costs
 - Sometime optimal to tax one pollutant and set a standard on the other even if they exhibit same costs and damages

Concept Mechanism Design Solution

Contract-based regulations

- Contract-based regulation: the polluting firm is free to accept or not the regulation
- Menu of regulations with subsidies and abatement levels
- Examples:
 - Purchase of land for biodiversity conservation and carbon sequestration (Mason and Plantinga JEEM 2013)
 - Agro-environmental schemes: subsidies to reduce pesticide and fertilizer uses, to turn to organic farming (Chabé-Ferret and Subervie, JEEM 2013)
 - Voluntary agreements to some extend (Lyon and Maxwell)

Concept Mechanism Design Solution

Example: Purchase of land for carbon sequestration

- Mason and Plantinga JEEM 2013
- x share of land in forest
- Benefit to the regulator but opportunity cost $C(x \theta)$ for farmers
- θ share of costless forest = private information
- $C(x \theta)$ increasing convex in x
- Which share of $x(\theta)$ to implement with subsidy $T(\theta)$?
- Subsidy contingent on "abatement"

Mechanism design approach to contract-based regulation

- Adverse selection problem (ex ante asymmetric information)
- Revelation Principle: Without loss of generality we can rely on direct revelation mechanisms
- Second-best emissions are (Bayesian Nash subgame perfect) equilibrium emissions of a "message" game in which the firm reveals its "type" *L* or *H* truthfully
- The contract regulation {(*e_L*, *t_L*), (*e_H*, *t_H*)} maximizes total welfare under participation and incentive-compatibility constraints

Full information

- Recall -C'(e,L) < -C'(e,H) for every $e \le e^e$
- The regulator minimizes D(e_θ) + t_θ subject to t_θ − C(e_θ, θ) ≥ 0 (Participation or Individual Rationality constraint)
- Solution e^*_{θ} and $t^*_{\theta} = C(e^*_{\theta}, \theta)$ for $\theta = L, H$
- First-best emissions with no rent to firm (cost reimbursed)
- If a low cost firm pretend to be a high cost then obtains $t_H^* C(e_H^*, L) = C(e_H^*, H) C(e_H^*, L) > 0$
- Low cost firms have incentive to "mimic" high cost firms

Concept Mechanism Design Solution

Regulator maximization program under adverse selection

$$\begin{split} \min_{\{e_{\theta}, t_{\theta}\}_{\theta=L,H}} & E[D(e_{\theta}) + t_{\theta}] \text{ subject to} \\ & t_{L} - C(e_{L}, L) \geq 0 & IR_{L} \\ & t_{H} - C(e_{H}, H) \geq 0 & IR_{H} \\ & t_{L} - C(e_{L}, L) \geq t_{H} - C(e_{H}, L) & IC_{L} \\ & t_{H} - C(e_{H}, H) \geq t_{L} - C(e_{L}, H) & IC_{H} \end{split}$$

IR=*Individual-Rationality (or Participation) constraints IC*=*Incentive-Compatibility constraints* Contract-based environmental regulations

Concept Mechanism Design Solution

Solving the program 1/2

 IR_H and IC_L are binding constraints therefore

$$t_H^{sb} = C(e_H, H)$$

and

$$t_L^{sb} = C(e_L, L) + C(e_H, H) - C(e_H, L)$$

Define $\Delta(e) \equiv C(e, H) - C(e, L) > 0$ for $0 < e < e_{\theta}^e$

Concept Mechanism Design Solution

Solving the program 2/2

The regulator's objective becomes

 $\min_{\{e_{\theta}\}_{\theta=L,H}} \nu(D(e_{L}) + C(e_{L},L) + \Delta(e_{H})) + (1-\nu)(D(e_{H}) + C(e_{H},H))$

First-order conditions:

$$egin{aligned} D'(e_L^{sb})+C'(e_L^{sb},L)&=0\ D'(e_H^{sb})+C'(e_H^{sb},H)&=-rac{
u}{1-
u}\Delta'(e_H^{sb}) \end{aligned}$$

 $e_L^{sb} = e_L^*$ and $e_H^{sb} > e_H^*$ $t_L^{sb} = C(e_L^{sb}, L) + \Delta(e_H^{sb})$ and $t_H^{sb} = C(e_H^{sb}, H)$ No rent for high cost firms and informational rent for low cost firms Indifference curves for regulator



Indifference curve for low cost firm L



Indifference curve for high cost firm H







Highest indifference curve if Type L pretend to be of type H



Concept Mechanism Design Solution

Implementing the second-best with a regulation

- Command-and-control with emissions e_{θ}^{sb} contingent on subsidies t_{θ}^{sb} for $\theta = L, H$
- Emission standard e_{H}^{sb} and subsidy $\Delta(e_{H}^{sb})$ for emitting $e_{L}^{sb} < e_{H}^{sb}$
- In general with more than two types, there exists a non-linear scheme that implements the second-best (but not the first-best)

Contract-based environmental regulations

Concept Mechanism Design Solution

Example: Purchase of land for carbon sequestration (Mason and Plantinga 2013)

- Which share of the forest preserved x(θ) to implement with subsidy T(θ)?
- Informational rent depending on $\boldsymbol{\theta}$
- Comparison with an uniform subsidy
- Estimation: for a benefit of \$ 100 per acre, increase forest area in US by 61 million acres at annual cost of \$4.36 billion with this scheme compared to \$9.64 billion with uniform subsidy

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- A couple of problems for you!