

DANG LE HOA

PERSONAL INFORMATION

Date of birth: 23/09/1976

Affiliation: Becamex Business School, Eastern International University, Binh Duong Province, Vietnam

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EDUCATION

2010-2014: PhD in Agricultural and Natural Resource Economics, The University of Adelaide, Australia.

2000-2002: MA in Development Economics, Vietnamese-Netherlands Project for Master Program in Development Economics (The Institute of Social Studies (ISS), The Netherlands and Ho Chi Minh City University of Economics (UEH), Vietnam)

1993-1998: BSc in Sea Transport Economics, Vietnam Maritime University

SCHOLARSHIPS AND AWARDS

EfD Gender Analysis Award 2024 by the Capacity Development Committee of the Environment for Development (EfD)

Dean's Commendation for Doctoral Thesis Excellence 2014

Australian Development Scholarship (ADS) for PhD study in Australia (2010-2014)

WORKING EXPERIENCE

09/2024 to present

- Lecturer, Becamex Business School, Eastern International University, Binh Duong Province, Vietnam

04/2003 to 08/2024

- Lecturer, Faculty of Economics, Nong Lam University, Ho Chi Minh City, Vietnam
 - Teaching Mathematical Foundation for Economics, Principles of Statistics, and Microeconomics for undergraduate students
 - Teaching Principles of Economics (in English) for undergraduate students under the International horticulture and marketing collaboration program between Nong Lam University and the Netherlands (since Mar 2015 to 2018)

- Teaching Microeconomics Principles (in English) for undergraduate students under the collaboration program between Nong Lam University and the University of Newcastle, Australia (since Sep 2016 to 2018)
- Teaching Microeconomics for postgraduate students (since 2015)
- Teaching Research Methodology for postgraduate students (since May 2022)
- Being thesis supervisor for undergraduate students
- Being thesis supervisor for postgraduate students (since Dec 2014)
- Doing research on development economics, agricultural economics, and environmental economics

07/2020 to 08/2024

- Deputy Dean, Faculty of Economics, Nong Lam University, Ho Chi Minh City, Vietnam
 - Managing nine BA programs, coordinating one MA program, being in charge of internal quality assurance of the Faculty

06/2020 to 05/2021

- Head of Department of Economics, Faculty of Economics, Nong Lam University, Ho Chi Minh City, Vietnam

09/2018 to 12/2019

- Head of SAR (self-assessment report) team, leading the self-assessment process of Agricultural Economics BA Program under AUN-QA (ASEAN University Network – Quality Assurance) program assessment

12/2014 to 06/2015

- Thesis advisor for undergraduate students, School of Business, International University, Vietnam National University - Ho Chi Minh City, Vietnam

04/2003 to 05/2010

- Guest lecturer, Faculty of Accounting and Faculty of Business Administration, Lac Hong University, Bien Hoa City, Vietnam
 - Teaching Macroeconomics and Econometrics for undergraduate students

01/1999-03/2000

- Trading officer, South Vietnam Container Shipping Company (VICONSHIP SAIGON)

TRAINING

- Training course on Mastering Randomized Controlled Trials (RCTs): From Theory to Practice, Environment for Development Initiative (EfD-Vietnam), University of Economics Ho Chi Minh City (UEH), Ho Chi Minh City, Vietnam, 3-4 Nov 2023
- Training course on Policy Engagement and Science Communication for Impact, Environment for Development Initiative (EfD), 3 May - 8 Jun 2023 (online) and Ghana, 3-4 Oct 2023
- Training course on Place-based education, Environment for Development Initiative (EfD) and Teton Science Schools, Uganda, 19-21 Sep 2022

- Online training course on Fundamentals of Pedagogical Practice, Environment for Development Initiative (EfD) and Teton Science Schools, 30 Sep-9 Dec 2020
- Training courses on Proposal Writing for Research Grants, DAAD, Ha Noi, Vietnam, 4-8 Mar 2019 and 7-11 Oct 2019
- Training workshop on English as a Medium of Instruction in Higher Education, SEAMEO RETRAC, Vietnam, 10-11 Dec 2018
- Introduction course in meta-analysis, Stockholm Environment Institute, Bogor, Indonesia, 27-31 Aug 2018
- Training course in Translating science into policy and practice, Stockholm Environment Institute, Bangkok, Thailand, 22-27 Jan 2018
- Training of Trainers on Green Growth, Ministry of Planning and Investment, Vietnam National Economics University (NEU) and UNDP, Ho Chi Minh City, Vietnam, 20-22 Mar 2017
- Journal Article Writing Workshop, Australia Awards Alumni Network Program, Ho Chi Minh City, Vietnam, 31 Jul 2015
- Workshop on IBM SPSS Amos Structural Equation Modeling, Australian Centre for Asian Business, University of South Australia, 27-28 Jul 2013
- Workshop on “Ethics and Integrity in Research with Human”, Ethics Centre of South Australia, 6-7 Dec 2010
- Cost – Benefit Analysis Course, Economy and Environment Program for Southeast Asia (EEPSEA), Ho Chi Minh City University of Economics, 20-25 Feb 2006
- Environmental Economics Teachers Training Course, Economy and Environment Program for Southeast Asia (EEPSEA), Ho Chi Minh City University of Economics, Vietnam, 8-26 Aug 2005
- A short course on computer-based analysis of agricultural policies, Vietnamese-Netherlands Project for Master Program in Development Economics, 2001
- A course on import-export transaction, The Institute of Business Administration of Ho Chi Minh City, Vietnam, 1998

CONFERENCES

- The 18th Annual Meeting of Environment for Development (EfD) Initiative, Kenya, 3-6 Oct 2024
- The 17th Annual Meeting of Environment for Development (EfD) Initiative, Ghana, 5-8 Oct 2023
- The 2023 Conference on Economics, Law, and Government (ELG 2023), UEH University, Ho Chi Minh City, Vietnam, 28-29 Sep 2023
- The Economy & Environment Partnership for Southeast Asia (EEPSEA) Annual Conference, Bangkok, Thailand, 01-02 Dec 2022
- The 16th Annual Meeting of Environment for Development (EfD) Initiative, Uganda, 22-26 Sep 2022

- The Economy & Environment Partnership for Southeast Asia (EEPSEA) Annual Conference, Virtual meeting, 01-03 Dec 2021
- The 15th Annual Meeting of Environment for Development (EfD) Initiative, Virtual meeting, 15-19 Nov 2021
- The 13th Annual Meeting of Environment for Development (EfD) Initiative, Colombia, 22-25 Nov 2019
- The Australian Agricultural and Resource Economics Society (AARES) 58th Conference 2014, Port Macquarie, New South Wales, Australia, 4-7 Feb 2014
- The 2012 Postgraduate Symposium, The School of Agriculture, Food and Wine, the University of Adelaide, Australia, 19-20 Sep 2012
- The 3rd International Conference on Climate Change, Rio De Janeiro, Brazil, Virtual presentation, 21-22 Jul 2011
- The 17th Economy and Environment Program for Southeast Asia (EEPSEA) Biannual Workshop, Beijing, China, 13-18 May 2007

PUBLICATIONS

Refereed Journal Articles

Dang, LH, Pham, TT, Pham, THN & Pham, KN 2025, 'Farmers in the midst of climate change: an intra-household analysis of gender roles on farmers' choices of adaptation strategies to salinity intrusion in Vietnam'. *Mitigation and Adaptation Strategies for Global Change*, vol.30, no.15. DOI: 10.1007/s11027-025-10204-1. In press.

Pham, TT, Lam, MPT, **Dang, LH** & Pham, TN 2023, 'Consumers' willingness to pay an environmental fee for e-waste recycling in Vietnam: integrating the theory of planned behaviour and the norm activation model'. *Journal of Material Cycles and Waste Management*, vol.25, pp.2900-2914. DOI: 10.1007/s10163-023-01723-7.

Arsil, P, **Dang, LH**, Wicaksono, R & Hardanto, A 2022, 'Determinants of consumers' motivation towards Padang ethnic food: Evidence from Indonesia'. *British Food Journal*, vol.124, no.10, pp.3183-3200. DOI: 10.1108/BFJ-05-2021-0605.

Ha, TTH, Nguyen, BD, **Dang, LH** & Pham, THN 2022, 'Factors affecting the relationship quality between coffee farmers and local traders: A case study in a highland commune of Dak Lak, Vietnam'. *The Journal of Agriculture and Development*, vol. 21, no.3, pp.1-11. DOI: [10.52997/jad.1.03.2022](https://doi.org/10.52997/jad.1.03.2022).

Pham, TT, **Dang, LH**, Pham, TAN & Dang, DH 2021, 'Adoption of contract farming for managing agricultural risks: a case study in rice production in the Mekong Delta, Vietnam'. *Journal of Agribusiness in Developing and Emerging Economies*. DOI: 10.1108/JADEE-05-2021-0107. In press.

Pham, TT, Dang, DH, Le, V, **Dang, LH** & Pham, TN 2020, 'Factors affecting risk perceptions of rice farmers in An Giang Province' [Phân tích các yếu tố ảnh hưởng đến nhận thức rủi ro của nông hộ sản xuất lúa tại tỉnh An Giang]. *Science and Technology Journal of Agriculture & Rural Development [Tạp chí Nông nghiệp và Phát triển nông thôn]*, Special issue: Climate change and sustainable agriculture development [Chuyên đề: Biến đổi khí hậu và phát triển nông nghiệp bền vững], pp. 208-218.

Pham, TT, Dang, DH, **Dang, LH**, Pham, TN & Le, V 2020, 'Farmers' decision on participation in contract rice farming in An Giang Province' [Quyết định tham gia hợp đồng liên kết trong sản xuất lúa của nông hộ tại tỉnh An Giang]. *Can Tho University Journal of Science* [Tập chí Khoa học Trường Đại học Cần Thơ], vol.56, iss.4D, pp.256-265. DOI: 10.22144/ctu.jvn.2020.104.

Dang, LH, Pham, TT & Ho, TT 2019, 'Ho Chi Minh City consumers' perceptions towards clean food' [Nhận thức của người tiêu dùng Thành phố Hồ Chí Minh về thực phẩm sạch]. *Yersin Journal of Science* [Tập chí Khoa học Yersin], vol. 4, pp.37-48.

Dang, LH, Li, E, Nuberg, I & Bruwer, J 2019, 'Factors influencing the adaptation of farmers in response to climate change: a review'. *Climate and Development*, vol.11, iss.9, pp.765-774. DOI: 10.1080/17565529.2018.1562866.

Dang, LH, Li, E, Nuberg, I & Bruwer, J 2018, 'Vulnerability to climate change and the variations in factors affecting farmers' adaptation: A multi-group structural equation modelling study'. *Climate and Development*, vol.10, iss.6, pp.509-519. DOI: 10.1080/17565529.2017.1304885.

Dang, LH, Pham, TT & Ho, TT 2017, 'An analysis of factors affecting the purchasing intention of Ho Chi Minh City consumers towards clean food' [Phân tích các yếu tố ảnh hưởng đến ý định tiêu dùng thực phẩm sạch của người tiêu dùng Thành phố Hồ Chí Minh]. *Science and Technology Journal of Agriculture & Rural Development* [Tập chí Nông nghiệp và Phát triển nông thôn], vol. 24, pp.12-18.

Dang, LH, Li, E, Nuberg, I & Bruwer, J 2014, 'Understanding farmers' adaptation intention to climate change: A structural equation modelling study in the Mekong Delta, Vietnam'. *Environmental Science & Policy*, vol.41, pp.11-22. DOI: 10.1016/j.envsci.2014.04.002.

Dang, LH, Li, E, Nuberg, I & Bruwer, J 2014, 'Farmers' perceived risks of climate change and influencing factors: A study in the Mekong Delta, Vietnam'. *Environmental Management*, vol. 54, iss. 2, pp. 331-345. DOI: 10.1007/s00267-014-0299-6.

Dang, LH, Li, E, Nuberg, I & Bruwer, J 2014, 'Farmers' assessments of private adaptive measures to climate change and influential factors: A study in the Mekong Delta, Vietnam'. *Natural Hazards*, vol.71, iss.1, pp.385-401. DOI:10.1007/s11069-013-0931-4.

Dang, LH, Li, E, Bruwer, J & Nuberg, I 2014, 'Farmers' perceptions of climate variability and barriers to adaptation: Lessons learned from an exploratory study in Vietnam'. *Mitigation and Adaptation Strategies for Global Change*, vol.19, iss.5, pp.531-548. DOI:10.1007/s11027-012-9447-6.

Dang, LH, Li, E & Bruwer, J 2012, 'Understanding climate change adaptive behaviour of farmers: An integrated conceptual framework'. *The International Journal of Climate Change: Impacts and Responses*, vol.3, iss.2, pp.255-272.

Research Reports

Pham T Thuy, Nguyen TV Anh, Nguyen TT Anh, Tang TK Hong, Dang H Phuong, Nguyen TK Nuong, **Dang L Hoa**, Pham T Thuyen, Hoang T Long (2021) The role of mangroves in supporting shipping industry commitments to environmental protection and sustainable development. Center for International Forestry Research (CIFOR). Occasional paper. DOI: 10.17528/cifor/008143.

Pham T Thuy, **Dang L Hoa**, Tang TK Hong, Dang H Phuong, Hoang T Long, Pham T Thuyen, Nguyen TK Nuong, Nguyen TV Anh, Nguyen TT Anh and Pham T Tuan (2021) Willingness to participate in payment for mangrove environmental services – Maritime sector and shipping industry stakeholder perspectives. Center for International Forestry Research (CIFOR). Info Brief No.334. DOI: 10.17528/cifor/008084.

Dang, LH & Nguyen, TYL (2009) Willingness to pay for the preservation of Lo Go – Xa Mat National Park in Vietnam. Economy and Environment Program for Southeast Asia (EEPSEA). EEPSEA Technical Report.

Book Chapters

Ha, TTH, Nguyen BD, **Dang, LH** & Pham, THN (2023) Factors affecting the relationship quality between coffee farmers and enterprises: A case study of the Central Highlands of Vietnam, in Nguyen, AT et al. (eds), Contemporary Economic Issues in Asian Countries: Proceedings of CEIAC 2022, Volume 1. DOI: 10.1007/978-981-19-9669-6. Springer Nature.

Dang, LH & Pham, TT (2022) Contract farming in agricultural production in Vietnam [Hợp đồng liên kết trong sản xuất nông nghiệp tại Việt Nam], in Nguyen, AT & Pham, TT (eds), Value chain and trade in Vietnamese agriculture, forestry and fishery sectors in international integration and ecological crisis [Chuỗi giá trị và thương mại ngành hàng nông lâm sản Việt Nam trong bối cảnh hội nhập quốc tế và khủng hoảng sinh thái]. Vietnam National University Press, Hanoi [NXB Đại học Quốc gia Hà Nội], pp. 776-814.

Dang, LH (2008) Vulnerability: reducing natural risks, in Nguyen, VN and Le, TL (eds), Bases for territory-based rural development in Southeast region, Vietnam. VNU-HCM Publisher, Vietnam, pp.231-245.

Nguyen, VN, Le, V, Doan, NT & **Dang, LH** (2006) An analysis of comparative advantage in dairy production of households in Southeast region, Vietnam [Nghiên cứu lợi thế so sánh sản phẩm chăn nuôi bò sữa vùng Đông Nam Bộ], in Pham, VD, Tran, DT & Nguyen, TS (eds), Study on comparative advantages of typical agricultural products in some ecological regions in Vietnam [Nghiên cứu lợi thế so sánh của các sản phẩm đặc trưng ở các vùng sinh thái Việt Nam]. Agricultural Publishing House, Vietnam, pp.218-237.

Nguyen, VN, Le, V, Doan, NT & **Dang, LH** (2006) An analysis of comparative advantage in rubber production in Southeast region, Vietnam [Nghiên cứu lợi thế so sánh sản phẩm cao su vùng Đông Nam Bộ], in Pham, VD, Tran, DT & Nguyen, TS (eds), Study on comparative advantages of typical agricultural products in some ecological regions in Vietnam [Nghiên cứu lợi thế so sánh của các sản phẩm đặc trưng ở các vùng sinh thái Việt Nam]. Agricultural Publishing House, Vietnam, p.119-131.

Pham, TB, Nguyen, VN & **Dang, LH** (2003) Agricultural development in Southeast region, Vietnam [Thực trạng phát triển nông nghiệp vùng miền Đông Nam Bộ] in Pham, VD (eds), Agricultural development in some ecological regions in Vietnam [Phát Triển Nông Nghiệp ở Một Số Vùng Sinh Thái của Việt Nam]. Agricultural Publishing House, Vietnam, pp.39-62.

REVIEWS

Have reviewed papers for journals: Climate and Development, Coastal Management, Environmental Management, Mitigation and Adaptation Strategies for Global Change, Natural Hazards, Population and Environment, World Development, Climate Services

Have reviewed research grant proposals for The Economy & Environment Partnership for Southeast Asia (EEPSEA), the Israel Science Foundation (ISF)

CONSULTANCY

Validation workshop on “Inclusive Green Transitions for Sustainable Development in the Global South: Development of an Actionable Research Agenda” for International Development Research Centre (IDRC), EfD-Vietnam, University of Economics Ho Chi Minh City (UEH), 25 Mar 2023

The World Bank consultation workshop on “The Vietnam Country Climate and Development Report (CCDR), Economy & Environment Partnership for Southeast Asia (EEPSEA), University of Economics Ho Chi Minh City (UEH), 6 Dec 2021

RESEARCH PROJECTS

- The project “Climate-related Risks and Sustainable Cage Fish Farming in Vietnam and Uganda” funded by Environment for Development Initiative (EfD) (2024-2025)

Position: Principal Investigator

- The project “Identifying the Willingness to Pay for Environmental Fee of Consumers of Electronic Goods in Ho Chi Minh City” funded by Nong Lam University (2021-2023)

Position: Team member

- The project “Exploring Consumer's Behaviour towards Ethnic Food” funded by Research and Public Service Institute - Jenderal Soedirman University (2020-2022)

Position: Team member

- The project “Factors Affecting Relationship Quality between Coffee Farmers and Traders at Ea Kiet Commune, Cu M'Gar District, Dak Lak Province” funded by Nong Lam University (2020-2021)

Position: Team member

- The project “Gender-differentiated Impacts of Climate Change and Adaptation Strategies: The Case of Mekong Delta, Vietnam” funded by Environment for Development Initiative (EfD) (2020-2021)

Position: Principal Investigator

- The project “Cooperation and Sustainable Use of Water Resource and Environment in the Key Economic Region in Southern Vietnam” funded by Department of Planning and Investment of Ho Chi Minh City” (2018-2020)

Position: Team member

- The project “An Analysis of Factors Affecting the Choice of Contract Farming of Rice Farm Households in An Giang Province” funded by Nong Lam University (2018-2020)

Position: Team member

- The project “Consumers’ Perception and Behaviour towards Safe Food in Ho Chi Minh City, Vietnam” funded by Nong Lam University (2016-2017)

Position: Principal Investigator

- PhD dissertation (2014)

Research title: Adaptation to Climate Change: the Attitude and Behaviour of Rice Farmers in the Mekong Delta, Vietnam

- AIDA-INS-ETEA Project (2005-2007)

Position: Team member

Report: “Vulnerability: Reducing Natural Risks”

- Small Research Grant sponsored by Economy and Environment Program for Southeast Asia (EEPSEA) (2006)

Research title: Estimating Households’ Willingness to Pay for Preserving Lo Go – Xa Mat National Park, Tay Ninh Province Using Contingent Valuation Method.

Position: Principal Investigator

Task: Managing the whole process of conducting the research, writing the research proposal, planning for each stage of the research, organizing the interview, analysing data and preparing final technical and financial reports.

- Enhancing Organizational Performance – A Toolbox for Self-assessment by Charles Lusthaus, Marie-Hélène Adrien, Gary Anderson and Fred Carden (IDRC) – Nâng Cao Kết Quả Hoạt Động của Tổ Chức (NXB Đại Học Quốc Gia TP.HCM - 2006)

Task: Translating a book chapter from English to Vietnamese (Chapter 4) (2006)

- Project: “Enhancing Economic Research Capability in Agricultural Universities in Vietnam” sponsored by Sasakawa Peace Foundation (SPF) – Japan (2003-2004)

Position: Team member

Report: “Agricultural development in Southeast region, Vietnam”

“An analysis of comparative advantage in rubber production in Southeast region, Vietnam”

Task: Designing the questionnaire of rubber production, participating in the survey of rubber production and dairy production in the Southeast region, Vietnam

- Vietnam Uplands Forum (2003)

Research title: Determinants of Farm-gate Price of Cashew Nut in Binh Phuoc Province in 2003.

Position: Team member

Task: Taking part in developing the proposal and questionnaire, writing literature review

- Master thesis (2002)

Research title: The Impact of Population on Deforestation in Vietnam

Referees

1. Prof. Johan Bruwer

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University of South Australia (UniSA)
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2. Dr. Ian Nuberg

Senior lecturer
School of Agriculture, Food and Wine
The University of Adelaide, Waite Campus
Urrbrae, South Australia
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3. Assoc. Prof. Pham Khanh Nam

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