

Haileselassie Medhin - Curriculum Vitae
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DATE OF BIRTH: 16 OCTOBER, 1981

1. Current positions

Research Fellow, Department of Economics, University of Gothenburg, Sweden
Associate Researcher, Ethiopian Development Research Institute, Ethiopia

2. Education

SEPT. 2008 - OCT. 2013: **PhD in Economics**, University of Gothenburg, Sweden
PhD thesis title: "The Poor and Their Neighbors: Essays on Behavioral and Experimental Economics"

SEPT. 2008 - DEC. 2012: **Diploma in 'Research to Policy: Training in Policy Advice for Environmental Economists'**, University of Gothenburg, Sweden.

JAN. 2005 - APR. 2007: **Degree of Master of Science in Economics**, University of Gothenburg, Sweden.
Masters thesis title: "Soil Conservation and Small-scale Food Production in Highland Ethiopia: A Stochastic Metafrontier Analysis"

SEP.1999 - JULY 2004: **BA in Economics (with Distinction)**, Addis Ababa University, Ethiopia.
BA thesis title: "Technical Efficiency of Small-scale Food Production in the Ethiopian Highlands: A Stochastic Frontier Analysis"

3. Relevant work experience

JUNE 2009 – JULY 2009: **Visiting Research Scholar**, College of Environmental Sciences and Engineering, Peking University, China.

JUNE 2008 – JULY 2008: **Visiting Researcher**, Environmental Economics Unit, Department of Economics, University of Gothenburg, Sweden.

JUNE 2007 – AUG. 2008: **Associate Researcher**, Ethiopian Development Research Institute (EDRI), Addis Ababa, Ethiopia.

FEB. 2007– MAY 2007: **Visiting Researcher**, Environmental Economics Unit, Department of Economics, University of Gothenburg, Sweden.

SEPT.2004 – DEC. 2004: **Junior Researcher**, Ethiopian Development Research Institute (EDRI), Addis Ababa, Ethiopia.

4. Research

My research combines insights from behavioral economics with survey and experimental data to address development and environmental topics. I particularly focus on issues related to the behavior and livelihood of poor farm-households in developing countries, such as agricultural technology adoption, social learning, attitudes towards risk and ambiguity, status concerns, social preferences, cooperative behavior, and the management of natural resources.

4.1. Peer-reviewed publications:

1. "Attitudes Toward Uncertainty Among the Poor: Evidence from Rural Ethiopia" (2012) *Theory and Decision*, 73 (3): 452-464. (with Alpaslan Akay, Peter Martinsson and Stefan Trautmann)
2. "Does Positional Concern Matter in Poor Societies? - Evidence from a Survey Experiment in Rural Ethiopia" (2012), *World Development*, 40, 428-435. (with Alpaslan Akay and Peter Martinsson)

4.2. Book chapters:

1. "Soil Conservation and Small-Scale Food Production in Highland Ethiopia: A Stochastic Metafrontier Approach" (2011) in *Agricultural Productivity in East Africa: Investment, Sustainability and Poverty Reduction* (eds. Randal Bluffstone and Gunnar Köhlin), RFF Press, Washington, D.C. (with Gunnar Köhlin)

4.3. Working papers and in progress:

1. "Thanks but No Thanks: A New Policy to Reduce Land Conflict" (*with Martin Dufwenberg, Gunnar Köhlin and Peter Martinsson*).
2. "Positional Concerns Among the Poor: Does Reference Group Matter? - Evidence from Survey Experiments" (*with Alpaslan Akay, Lisa Andersson and Peter Martinsson*). - revise and submit, *Journal of African Economies*
3. "Experimentation and Social Learning in Small-Scale Agriculture: A Tale of Two Dilemmas"
4. "Cooperative Preferences in Teams" (*with Peter Martinsson and Ferdinand Vieider*)
5. "Preferences towards Efficiency and Pro-Sociality: a Comparison across Subject Pools" (*with Peter Martinsson*)
6. "Stake Effects on Ambiguity Attitudes for Gains and Losses" (*with Ferdinand Vieider and Peter Martinsson*)
7. "Religious Heterogeneity and Social Capital in Rural Ethiopia" (*with Alpaslan Akay and Peter Martinsson*)
8. "Adjustable Preferences for Equality and Equity: A Natural Field Experiment" (*with James Konow, Olof Johansson-Stenman and Peter Martinsson*)
9. "The Effect of Social Distance on the Development of Preferences for Cooperation" (*with Peter Martinsson, Katarina Nordblom and Conny Wollbrant*)

5. Field and organizational experience:

I was the coordinator of the 4th round Ethiopian Environmental Household Survey (EEHS -2007), a survey that covers more than 1700 rural households in the Ethiopian highlands and supported by the World Bank.

Over the past few years, I have participated in the design and implementation of a number of *lab experiments*, *framed field experiments* and *natural field experiments* in different parts of Ethiopia, including: *Experiment on attitudes towards uncertainty* (Tigray Region, 2007); *Survey experiment on positional concerns* (Tigray Region, 2007); *Field experiment on policy to reduce land conflict among farmers* (Amhara Region, 2008); *Field experiment on social preferences* (Amhara Region, 2008); *Experiment on team cooperation* (Addis Ababa, 2011); *Experiment on stake effects and uncertainty* (Addis Ababa, 2011); *Natural field experiment on preferences to equity and equality* (Tigray Region, 2011); *Experiment on social learning* (Mekelle, 2012); *Experiment on the development of cooperative preferences* (Mekelle, 2012)

6. Conferences and workshops

I have participated and presented in a number of conferences and workshops, including: European Association of Environmental and Resource Economists annual conference (*Gothenburg, 2008*), Nordic Development Economics Conference (*Oscarsborg, Norway, 2009*), Agri4d conference on Production and Carbon Dynamics in Sustainable Agriculture and Forest Systems in Africa (*Stockholm, 2010*), Environment for Development Economics annual meetings (*Kuriftu, Ethiopia, 2010; Arusha, 2011; Cape Town, 2013*), Workshop for young Economists (*Addis Ababa, 2011 - part of a 'PhD students field to Ethiopia that I helped to organize*); PhD workshop in Behavioral and Experimental Economics (*Bergen, 2012*); PhD workshop on lab experiments in the field (*University of East Anglia, UK, 2013*).

7. References

Peter Martinsson, *Professor*

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